

Fort Collins Soccer Club
Board of Directors Meeting
June 19, 2023

Attendance:

<u> P </u> Andy Ross, President	<u> </u> Josh Saunders, Vice President
<u> P </u> Mark Adams, Secretary	<u> </u> Chad Clark, Treasurer
<u> </u> Jim Hayes, Director	<u> </u> Fred Long, Director
<u> P </u> Bret Meldrum, Director	<u> P </u> Kevin Rodriguez, Director
<u> P </u> Nick Whitworth, Director	
<u> P </u> David Thomas, Executive Dir.	<u> P </u> Dave Shaffer, Staff
<u> P </u> Brenda Hampson, Staff	

*Phone

Andy called the meeting to order at 6:36 p.m.

Guests: Luke Austenfeld, Natalie Upton, Jake Roark, Natalie Rosin

Nick moved to approve the minutes of the May meeting. Bret seconded; the minutes were approved.

Board Action Items:

- Andy connected with a parent (Natalie Upton) whose father (Luke Austenfeld) has capital campaign experience. Luke offered to attend the BOD meeting to provide input and guidance on what a capital campaign process would look like. The BOD is considering a capital campaign to complete the next steps in the complex development. The club's long-range Strategic Plan includes complex capital improvements. Luke's presentation included:
 - Exploring the key concepts of fund development – is Arsenal ready for a capital campaign?
 - Annual Support Elements: Does Arsenal have support for a campaign? Is club leadership on board and equipped to take on the necessary roles? What role do current annual events play? Is there major donor support?
 - Capital Development: building philanthropy, developing leadership, cultivating prospects and donors.
 - Is the BOD ready to take on a capital campaign? There are a lot of pieces in place, but other aspects will need education and development (BOD and staff).
 - Next Steps: the Club should conduct a feasibility study, with the help of a professional firm (fund development firm). The feasibility study will help provide direction. The Club should develop a Request for Proposal (RFP) to submit to fund development firms to hire. Andy moved that we develop an RFP to begin to explore capital campaign options. Nick seconded, motion carries. David, Brenda, Nick and Bret will draft the RFP to be presented at the next BOD meeting.

Staff Reports:

Executive Director – David Thomas:

- Covered

Director of Coaching - Dave Shaffer:

- No report.

Director, Member Services – Brenda Hampson

- No report

President's Report – Andy Ross:

- No report.

Vice President's Report – Josh Saunders:

- No report

Treasurer – Chad Clark:

- No report

Secretary – Mark Adams:

- No report

Executive Committee – Andy Ross:

- Covered

Financial Management Committee – Chad Clark:

- No report

Competition Committee – Fred Long:

- No report

Grants/Development Committee – Bret Meldrum:

- No report

Soccer Complex Committee – Nick Whitworth:

- Nick, David and Jake will meet with Paul Mills June 20 to discuss the comments the county has made regarding the proposal the club submitted.

Board Election Committee – Mark Adams:

- No report

Customer Focus Committee – Josh Saunders:

- No report.

Future Agenda Items:

- Annual General Meeting
- Request for Proposal

Bret moved to adjourn the meeting and Kevin seconded. The meeting was adjourned at 8:00 pm.

Respectfully submitted,

Mark Adams
Secretary